

Message Text

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PAGE 01 FRANKF 07479 151554Z

46

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 RSC-01 /021 W

----- 121956

R 151525Z NOV 74

FM AMCONSUL FRANKFURT

TO SECSTATE WASHDC 8569

USDOC

INFO AMEMBASSY BONN

AMEMBASSY BRUSSELS

UNCLAS FRANKFURT 7479

E.O. 11652: NA

TAGS: BEXP, GW

SUBJECT: PRIVATE TRADE OPPORTUNITY

1. 428/05/P0037

2. 111274

3. DR. J*. WHEELER

4. 428 GERMANY

5. M. D.

6A REPLY TO --

6B LUDWIG GENSMANTEL, MANAGER

6C PHOENIX ARMATUREN-WERKE BREGEL GMBH

D-6 FRANKFURT/MAIN-RODELHEIM

KIRSCHBAUMWEG 6

7. TELEX: 0411130

8. TELEPHONE: 0611-780041

9. 101, 112

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9A DIRECT SALE, DISTRIBUTION
349426X API PNEUMATIC VALVES, SAFETY,
NP 25, ND 40

FOR CHEMICAL INDUSTRY, FOR NUCLEAR SERVICE
FOR OIL, AND PETROCHEMICAL INDUSTRIES.
FIRM FOUNDED 1910, LIMITED LIABILITY COMPANY, ENGINEERING,
SERVICE AND SALES OFFICES IN KEY CITIES OF WEST GERMANY,
EXPORTS TO NEIGHBORING EEC AND EFTA COUNTRIES, INDIA, AND SOUTH
AMERICA. STAFF: 800, ANNUAL SALES ESTIMATED FAR IN EXCESS OF
TEN MILLION D-MARK.

FIRM WANTS RELATIONSHIP WITH U.S. MANUFACTURER NOT YET
ESTABLISHED IN EUROPE. POST CONSIDERS THIS A PROMISING PROSPECT IF
ABOVE LISTED SPECIFIC REQUIREMENTS ARE MET. FIRM ALSO
INTERESTED IN ONE-WAY OR CROSS-LICENSING. FIRM EMPHASIZED IT IS
INTERESTED ONLY IN POSITIVE RESPONSES FROM FULLY QUALIFIED U.S.
FIRMS.HARLAN

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 15 NOV 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974FRANKF07479
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740330-0838
From: FRANKFURT
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19741141/aaaabidp.tel
Line Count: 79
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: izenbei0
Review Comment: n/a
Review Content Flags:
Review Date: 23 SEP 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <23 SEP 2002 by chicheje>; APPROVED <12 FEB 2003 by izenbei0>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: PRIVATE TRADE OPPORTUNITY
TAGS: BEXP, GE
To: STATE COM
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005